



Safety. Ingenuity. Community.

Vision RT is the inventor of Surface Guided Radiation Therapy (SGRT) and develops solutions using computer vision and AI to help ensure cancer patients' radiation therapy is delivered safely. Our range of products gives you reassurance that you are delivering optimal care throughout the patient journey, supporting you from education to outcomes. For More : [visionrt.com](http://visionrt.com)

## CASE STUDY FINANCIAL GROWTH & THROUGHPUT

20% Increase in Patient Volume  
67% Reduction in Treatment Time



### OVERVIEW:

**Institution Type:** Large hospital-based cancer center in Florida

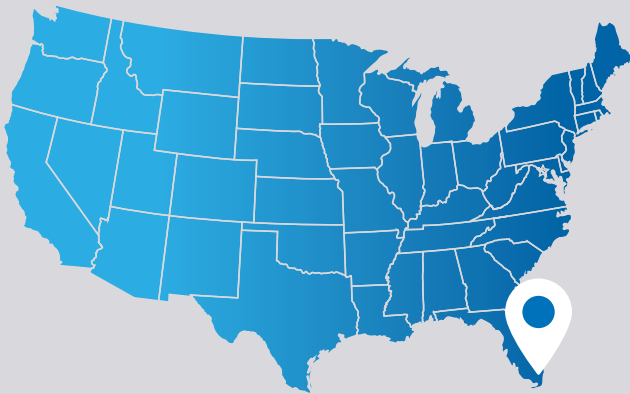
**Opened:** 2015

**SGRT System:** OSMS / AlignRT

**Years with system:** 4 years

**Linac:** Varian Edge

**Typical cancer types treated:** SRS, SBRT, Breast DIBH



### CHALLENGE

The staff wanted to maintain high patient treatment standards, but also reduce "special procedure" treatment times.

1

#### STREAMLINE WORKFLOW

Learn workflows of new technology, to have confidence in consistent treatment delivery.

2

#### IMPROVE EFFICIENCY

Reduce the amount of time to treat SRS, SBRT, Breast DIBH by reducing / eliminating repeat cone beam CT.

3

#### OFFER CUTTING-EDGE TECHNOLOGY

Maintain its brand as an innovative center that provides patients with the latest treatment options and improves the standard of care.



## SOLUTION

Working with their Vision RT Clinical Application Specialist, the staff identified the need for focused training on "special procedures" (i.e., SRS, SBRT, Breast DIBH) to solve their throughput challenges and refine their workflow processes. The Vision RT Field Service Engineer also ensured full support for advanced procedures.

### TRAINING PROGRAM

1

- 3-Phase training empowered staff to integrate AlignRT's many applications with minimal disruption
- Designated Project Champions provided positivity and motivation to train other staff and act as on-site points of support

### TECHNICAL SUPPORT TEAM

2

Planned maintenance visits and remote diagnostic monitoring provided by factory-trained engineers who proactively minimized downtime



"The AlignRT SGRT system has enabled us to treat some of our breast cancer patients incorporating IMRT APBI based on the Florence Trial; these patients receive a total of 5 fractions treated every other day. This is a huge benefit for our patients as their treatments are reduced from 4-6 weeks to less than 2 weeks. AlignRT reassures us that our patients are correctly positioned, and treatments are delivered safely and accurately every time."

Delonie Gregory MHSc, MHL, RT(T)(CT)  
Radiation Oncology Supervisor

## RESULTS

- The center increased overall patient volume from 348 to 418 patients in less than 12 months with the same therapist staff and time as the previous 2 years.
- Transitioned all DIBH Breast patients from spirometry motion management system to AlignRT and reduced patient treatment time from 45 minutes to 15 minutes.
- Eliminated the 3rd CBCT from their typical SRS workflows due to the accuracy of the AlignRT system for SRS patient setups.

2018

348

2019

418



**20%**  
INCREASE IN PATIENT VOLUME  
(+70 PATIENTS)



**67%**  
LESS TREATMENT  
TIME (DIBH BREAST)

**+80**  
patients in this  
area searched the  
[saferradiationtherapy.com](http://saferradiationtherapy.com)  
locator by  
zip code (2019)

## FUTURE PLAN

Maintaining its innovative, patient-centric brand, the center plans to implement Safeld, a non-contact patient and accessory verification system and GateCT, a real-time surface tracking solution for 4DCT Acquisition.



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